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| Job Title: | Director of Development | Position Type: | Full Time  |
| Department/Group: | Development | HR Contact: | Sara Deslierres |
| Location: | Flexible |
| Applications Accepted By: |

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| EMAIL:sd@primergysolar.com  | Mail:HR Primergy Solar, LLC555 12th St, Suite 110Oakland, CA 94607 |

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| Company & Job Description  |
| Primergy Solar is focused exclusively on acquiring, developing, and owning solar, and solar + storage, and stand-alone energy assets in the North American market. Primergy is wholly owned by Quinbrook Infrastructure Partners – a $1.6 billion private equity fund specializing in investing in renewable energy. Primergy is growing our small, experienced team to manage the significant growth in our business. We offer a fun, entrepreneurial culture, competitive compensation, and the opportunity to work with an experienced, achievement-oriented team. Role and ResponsibilitiesThe Director of Development will be responsible for the development of solar, solar + storage and energy storage projects through project management, contract negotiation, and transaction support across a pipeline of projects targeting wholesale power markets in the US and Canada.  The successful candidate will have at least 5 years of experience in the energy industry, specifically in North America energy infrastructure development, the ability to effectively communicate complex ideas, and the ability and enthusiasm to drive projects forward. **Responsibilities include:*** Development of utility-scale solar power generation facilities within the United States and Canadian markets.
* Manage all aspects of solar and solar+energy storage project development from initial greenfield or acquisition efforts through to the start of construction.
* Direct and conduct due diligence on development-stage project and portfolio acquisitions, including comparison and prioritization of multiple opportunities based on risks, schedules, valuations, investment criteria, and other project metrics.
* Ability to communicate and sync cross-functionally, including off-take M&A, Origination, Transmission, Legal, Project Finance, Engineering, Procurement, and Construction team members regularly to minimize project risks.
* Identify, propose and implement creative or alternative project development approaches that reduce exposure to permitting risks, optimize development schedules or drive additional project value.
* Manage and administer development services agreements with local or regional development partners.
* Work with finance department during financial feasibility analysis, evaluation, and during the project debt and tax equity financing processes.
* Manage project budgets, objectives, schedules, and deliverables for assigned development projects.
* Travel to site locations to meet with landowners and evaluate sites.
* Negotiate tax abatements, land use agreements, mitigation settlements, and various other agreements.
* Engage community, local, state and federal institutions for project support.
* Manage contractors, vendors, and consultants to maintain project timeline, value optimization, and budget.
* Secure permits and ensure environmental compliance throughout the development, construction, and operation of projects.
* Coordinate and provide input to project interconnection requests, load-flow and congestion studies, and other necessary aspects of securing project transmission.
* Provide market intelligence feedback to the M&A team to inform on the development and acquisition strategies.
* Highly energetic and results-driven with a teamwork attitude.
* 5% - Other duties as assigned
* Approximately 30% travel required

Education and Experience requirements* Requires an undergraduate degree at minimum.
* 5+ years of relevant renewable energy development experience.
* Extensive experience with and understanding of project development.
* Solar development and energy storage development experience is preferred.
* Previous experience working in a commercial negotiation environment with excellent counter-party focused, commercial management, negotiation, and influencing skills, is preferred.

Skillset* Unparalleled honesty and integrity.
* Knowledge of the power and renewable energy market dynamics a plus.
* Impressive track record developing renewable energy projects through COD is required.
* Ability to stay current with changing technologies, regulations, and trends influencing the continued adoption of renewable energy is preferred.
* Skills and knowledge with a combination of renewable energy technologies are required. Concisely frame issues by providing context, analysis, recommendations, and risk/benefit tradeoffs, both in written and verbal format to project teams and to senior management.
* Create control and influence over the costs, terms, and schedules of key project milestones.
* Strong understanding of the relationships within a project schedule to prioritize teams’ resource allocation.
* Commercial mindset, strong prioritization, communication, and organizational skills are required.
* Extensive knowledge of the full-cycle of utility-scale renewable power generation development and marketing.
* Solid understanding of economic drivers within our business.
* Ability to quickly step into new tasks and adapt to unique circumstances in a dynamic environment.
* Successfully operating in a geographically dispersed organization is a plus.
* Willingness to work extended hours, when necessary.
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| Primergy Solar is an equal opportunity employer and committed to a diverse and inclusive workplace. We welcome all applicants regardless of race, color, religion, sex, sexual orientation, gender identity, national origin, age, disability, or veteran status. |